

# Renter's Checklist

Does the company :	Instrumental Influence	Company B	Company C
Apply 100% of all rental base towards purchase <b>with no hidden charges</b> ?	<b>YES</b>		
Allow you to pay off your contract early, <b>at any time</b> , with a substantial savings ?	<b>YES</b>		
Supply only, teacher-approved brands such as Selmer, Bach, Conn, King, Yamaha, Anthem, Scherl & Roth, Glaesel, Pearl & many more ?	<b>YES</b>		
Provide regular service calls to your school <b>year-round</b> ?	<b>YES</b>		
Offer <b>in-house repair service</b> by certified repair technicians ?	<b>YES</b>		
Offer a repair & replacement plan included in the monthly rental ?	<b>YES</b>		
Allow the convenience of checking account or credit card draft <b>without additional fees</b> ?	<b>YES</b>		
Offer <b>no interest</b> , for the life of the contract, on all "rent to own" plans ?	<b>YES</b>		



We'll match the terms and conditions of any advertised price from any other local authorized dealer!

Purchase and rent with confidence with Instrumental Influence's Low Price Guarantee!



**Online Rentals:**  
**www.idoband.com**

# Play It Smart !



## INSTRUMENTAL INFLUENCE Rental Programs for Band & Orchestra

You are making an investment in your child's future! Studies show that **music has a powerful impact on the lifelong achievement of all children**. Learning to play an instrument has a positive effect on many other areas of your child's education. Children who study music have been shown to score an average of 52 points higher on their SATs !

Your child is about to embark on a challenging and rewarding adventure that will last a lifetime. Learning to play an instrument is a cooperative effort between student, teacher and parents. Your support and encouragement are crucial to your child's success.

**Thank you for the support and interest you are giving your child with this investment !**



**INSTRUMENTAL INFLUENCE, INC.**

*Music For Today, Tomorrow and for Life.*

## Renewable Monthly Rental with Purchase and Return Options:

### Month To Month Agreement with No Finance Charges:

- No interest for the entire life of the rental. There is no "second contract" or "forced" purchase adding interest like some competitor's programs (some as much as 21 % APR!).

### Easy Return Options:

#### Return Category 1 and 2 instruments at any time:

- No minimum "Trial Periods". Only pay for the months you use the instrument.

#### Return Category 3 and 4 instruments after reasonable six or nine month minimum:

- Simply return if you decide it's not for you anytime after the minimum rental period.

### 100% of your rental base payments apply toward purchase of the instrument you rent:

- If you stay with it, all of your rental payments are getting you closer to owning your rental instrument with no finance, "cost of rental" or hidden charges!

### Automatically converts to a sale at the end of the rental agreement:

- Complete your contract, make all the payments, and it's yours!

### Discount for early pay-off:

- If you decide to purchase your rental instrument early, we'll discount the unpaid balance!

### Maintenance & Replacement program:

- Gives you "peace of mind" not having to worry about repairs or loss (by theft or fire) of the instrument.

*Instrumental Influence Is Committed To Making Music Affordable for Everyone!*

## Category 1 Instruments

\$ 20.00\* to \$ 35.00\*



**Flute**  
**Clarinet**



**Trumpet**  
**Trombone**  
**Violin**  
**Viola**  
**Percussion Kit**

## Category 2 Instruments

\$ 35.00\* to \$ 60.00\*

**Alto Sax**  
**Cello**  
**Wood Clarinets**



**INSTRUMENTAL  
INFLUENCE**

[www.idoband.com](http://www.idoband.com)

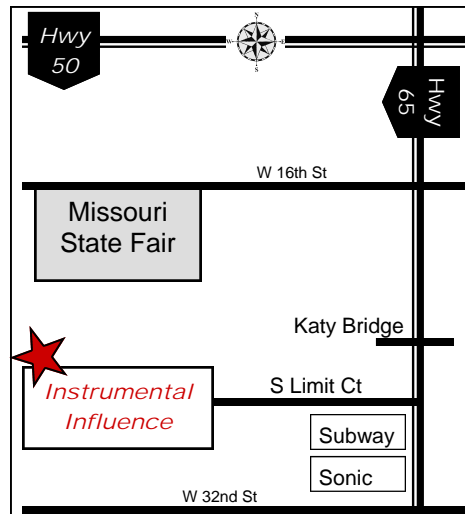
- Instruments
- Lessons
- Accessories
- Print Music
- Expert Repair

### Sedalia Store Location

2700 South Limit Court  
(S 65 Hwy behind Subway)  
Sedalia MO 65301

(660) 827-3004  
1-800-436-2263

[idoband@idoband.com](mailto:idoband@idoband.com)



## Category 3 Instruments

\$ 54.00\* to \$ 70.00\*



**Tenor Sax**  
**Oboe**  
**Cello**



**French Horn**  
**Bass Clarinet**  
**Baritone Horn**  
**Euphonium**

*Group 3 Instruments require a minimum 6 month contract.*

## Category 4 Instruments

\$ 80.00\* to \$ 100.00\*



**3/4 Tuba**



**Upright  
Bass**

*Group 4 Instruments require a minimum 9 month contract.*

\* Rental prices shown are for base rent. Sales tax and maintenance/replacement fees are in addition to base rental fee.